

ASHLEE BUSH HOMES

# Active Alignment Method



[www.AshLeeBushHomes.com](http://www.AshLeeBushHomes.com)

# The Active Alignment Method

Using my Active Alignment Method, I help our service members and their families in the Minot AFB area make the transition to the next duty station as seamless as possible.

You want to feel supported & understood. You want to work with someone who can relate to your fears & struggles. Your family is important and it needs to be an absolute priority.

I get that and that's why I created my Active Alignment Method.

With my Active Alignment Method, we work together to get clarity on what you want out of your next duty station. We talk about your goals, lifestyle and budget. I'll make sure every single question you have will be answered and no stone will be unturned.

Your goals will move into action.



**YOU'LL HAVE AN UNDERSTANDING OF THE BUYING OR SELLING PROCESS SO YOU FEEL EMPOWERED INSTEAD OF CONFUSED. YOU'LL BE CLEAR ON EXACTLY WHAT YOU NEED TO DO TO GET YOUR HOME READY TO SELL FOR TOP DOLLAR.**



# The Vision

If you are inbound to Minot, we'll meet in person or on ZOOM for a face to face meeting. We'll talk about what goals you have at this next duty station & what you see your life looking like once you have successfully settled once again.

This step is all about getting clear on what you envision. I need to understand what the budget looks like and what your timeline is. This way we're on the same page when it comes to expectations.

I will make sure the line of communication is wide open. You can expect a response within 24 hours during the week & the next business day during the weekend for non-emergent items. You will never be guessing where I am or feeling ghosted.

Another aspect of open communication is the freedom to ask questions. No question is a silly one. You can feel safe having difficult conversations with me and I will do the same with you.



# The Plan

If you are PCS'ing to your next duty station, we'll meet at your current home to go over the current condition of it. I'll provide you with a thorough audit of everything that needs work to make your home appealing to the masses. I'll assist you with staging and provide you with a list of contractors (painter, cleaner, carpet cleaner, etc.) to help get your home in selling condition.

This plan will include a timeline of what needs to be done & by when so we know what day we're planning on hitting the market. Keep in mind that this part differs for everyone. Either way it's good to be clear on what projects need to be completed before we sell your current home.

This step also includes coming up with a listing price. I always come prepared with recent sales that are comparable to your home. We will discuss what feels best for you to get you the most money for your house. Pricing correctly is a major key to getting the most showings & offers. We will spend some time to make sure this is right.

Lastly, we'll create a few different plans for you so you feel comfortable selling your house. Sometimes we'll need to sell quickly so you can buy at your gaining duty station. We'll have a few plans in place that will make you feel comfortable taking this leap. This plan might look like a 60 day possession clause or moving into a temporary rental.

I'm here to help you, so please feel free to ask anything you need to ask to feel comfortable. Trust me, I've heard it all.



# The Action

We refer back to your vision. We use that information to come up with a plan of action to find the house that will align with your vision. We go through what exactly you're looking for in your new house & make a plan to explore those options. We'll go out and see as many houses as needed until we find something that will work.



I respect my time & your time. I will always be on time, if for some reason I am running late I will let you know. I understand how much shuffling goes on when you're trying to make time to see houses. Getting babysitters, taking time off work, taking leave to come house hunt, etc.

# The Alignment

This is when it all comes together, in alignment. We work together to make sure the house you're buying or selling are able to be closed in a way that works best for you.

This will be thought out and tailored to fit your needs. The last thing you want is to have a housing gap with 2 little kids in the middle of North Dakota winter. That's why we make sure that it is all lined up to suit your plan!

You're feeling supported because you know that no matter how these closings fall, you have a plan in place. You're so excited about being in a house that will actually work for this chapter of your story.

# Testimonials

## Miley

AshLee was quite possibly the easiest, most flexible and best realtor to work with. Moving from out of town, she was very accommodating to our schedule. She fought for us in an incredibly competitive market and helped us land the perfect home. 100/10 recommend!

## Adami

We couldn't have asked for better realtor. AshLee has been by our side going through the entire home process in this crazy market - we seriously couldn't have bought our first home without her! Her responsiveness, communication, and patience (with us as first time buyers and having never ending questions!) are just a few of the reasons we highly recommend her! Thank you SO much for everything, AshLee! We lucked out with you!

## Williamson

Ashlee will handle anything you need. Looking for a home this is the young lady to call. She's very prompt about answering your phone calls, text messages and even emails. Debra and I couldn't have picked a better real-estate agent, she's very knowledgeable about the game. Give her a call she'll work hard for you!

# Hello there!

Hi, I'm AshLee Bush! We are a hockey, baseball, softball, college football, loving family! I was born and raised in Montana but one assignment in the South has me fully convinced that I was made for warmer weather with year round flowers and landscaping. We have found the good in every assignment we've been on, and have been truly sad to leave each one when the time comes, so we still don't know where we want to put our map pin yet when the time comes.

As a proud active duty military spouse, I know firsthand the challenges and intricacies that come with relocations and transitions. That's why I'm here, fully dedicated to offering unwavering support to my fellow military families. I understand the unique dynamics and timelines involved in your real estate endeavors and I'm committed to making this process as smooth as possible for you.

Being a mother has deepened my understanding of the significance of finding the perfect home for a family. Each transaction I undertake is approached with the same care and consideration I'd give to my own family's needs. It's not just about buying or selling a house, it's about creating a transformative experience that positively impacts your life.

I am in your shoes every few years as we go through the selling & buying process as well, that is why I make it my highest priority to provide you with the level of service and attention that I know you deserve while you are making big life changes.

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Thank you for being here.



# Let's Work Together!

YOU DESERVE A REALTOR® WHO  
KNOWS YOUR STRUGGLES.

YOU SHOULD FEEL SUPPORTED,  
SAFE & UNDERSTOOD THE ENTIRE TIME.

[SCHEDULE A CALL](#)

[LEARN MORE](#)

Let's connect on the phone or Facebook messenger to chat about how I can help you make the transition to your next duty station as seamless as possible.

AshLee



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*Homeownership is not just about owning a piece of property; it's about anchoring your family's journey amidst the winds of change, a sanctuary that echoes the resilience and sacrifices of military service.*

AshLee Bush Homes

